



JIM STRICKLAND
City of Memphis Mayor



MARK H. LUTTRELL, JR.
Shelby County Mayor

May 17, 2018

Reid Dulberger, CEO and President
Economic Development Growth Engine
Industrial Development Board of the
City of Memphis and County of Shelby, Tennessee
100 Peabody Place, Suite 1100
Memphis, TN 38103

Re: Expansion Payment-in-Lieu-of-Tax ("PILOT") Incentive for Mimeo.com, Inc.

Dear Mr. Dulberger:

We are pleased that Mimeo is considering expansion of its operations in Memphis and Shelby County. Based on the attached PILOT Term Sheet ("term sheet") that was approved by the Economic Development Growth Engine Industrial Development Board of the City of Memphis and County of Shelby, Tennessee ("EDGE") pursuant to its Payment-in-Lieu-of-Tax Program Policies and Procedures, we hereby approve the 15-year PILOT benefit/incentive.

Again, we are pleased that Mimeo is considering expansion of its operations in Memphis and Shelby County, and we certainly support its investment in our community.

A blue ink signature of Jim Strickland, Mayor of Memphis, written over a horizontal line.

Jim Strickland

Mayor, City of Memphis

A blue ink signature of Mark H. Luttrell, Jr., Mayor of Shelby County, written over a horizontal line.

Mark H. Luttrell, Jr.
Mayor, Shelby County