



EDGE Industrial Development Board of Memphis and Shelby County

DIVERSITY PROGRAM ANNUAL REPORT Year-To-Date December 31, 2013

★ **Submission Dead line: January 15, 2014**

I. PILOT PROJECT INFORMATION

Applicant: Valero Refining Company – Tennessee, LLC
 Case Number: 20111202R
 Telephone: 901-775-5713
 Fax: 901-774-3607

Mailing Address:
2385 Riverport Rd

Address of Property Subject to PILOT
543 W Mallory Ave

Memphis, TN 38109

Memphis, TN 38109

Number of tax freeze years granted by the EDGE IDB 15

II. CONTRACTING

*State the **agreed upon** annual amount/goals of contract spending with certified firms for 2013.*

| | |
|-------------------------------------|-------------------|
| Construction of Tenant Improvements | \$ _____ |
| Professional Services | \$ <u>255,000</u> |
| Goods | \$ <u>510,000</u> |
| Non-Professional Services | \$ <u>240,000</u> |

State the **actual** amount contracted with certified firms from January 1 through **DECEMBER 31, 2013**. Please itemize the certified firms by providing below listed information.

Construction or Tenant Improvements \$ 0

| Name of Firm | Address of Firm | Amount of Contract |
|--------------|-----------------|--------------------|
| | | |
| | | |
| | | |

Professional Services \$ 200,860

| Name of Firm | Address of Firm | Amount of Contract |
|----------------------------|--|--------------------|
| Jamnu H. Tahiliani & Assoc | 474 Perkins Ext Ste 211 Memphis, TN 38117 | \$ 200,860 |
| | | |
| | | |
| | | |

Goods \$ 310,449

| Name of Firm | Address of Firm | Amount of Contract |
|------------------------------------|---|--------------------|
| Action Chemical | 381 Cumberland St Memphis, TN 38112 | \$ 155,772 |
| Linco Safety Signs LLC | 3095 Directors Row Memphis, TN 38131 | \$ 57,063 |
| Superior Industrial Supply | 2675 Whitman Ave Memphis, TN 38112 | \$ 7,422 |
| The Merry Cook, LLC | 2898 S Perkins Rd | \$ 25,367 |
| Mississippi River Office Solutions | 478 N Hollywood St Memphis, TN 38112 | \$ 64,825 |

Non-Professional Services \$ 517,641

| Name of Firm | Address of Firm | Amount of Contract |
|------------------------------|---|--------------------|
| Leon Craig Pest Control | 5401 Maple Ridge Dr Bartlett, TN 38134 | \$ 29,685 |
| EPCO Services (dbs Jan Pro) | 1669 Kirby Pkwy, Ste 201 Memphis, TN 38120 | \$ 234,729 |
| Shelby Railroad Services Inc | 3021 Shelby Dr Memphis, TN 38118 | \$ 253,227 |

(Please use additional pages if necessary.)

Business Transaction Form

| | Company's Name & Address | Transacted Amount | Entity Certifying Small/Minority/ Woman-owned Business. <small>PLEASE PROVIDE PROOF OF CERTIFICATION.</small> |
|----|-------------------------------------|--------------------------|---|
| 1 | Action Chemical | 155,772 | Shelby County EEOC |
| 2 | Linco Safety Sign LLC | 57,063 | Mid-South Minority Business Council |
| 3 | Leon Craig Pest Control | 29,685 | Mid-South Minority Business Council |
| 4 | Shelby Railroad Services Inc | 253,227 | Shelby County EEOC |
| 5 | The Merry Cook LLC | 25,367 | Shelby County EEOC |
| 6 | EPCO Services (dba Jan Pro) | 234,729 | National Women Business Owners Corp |
| 7 | Superior Industrial Supply Co | 7,422 | TN Uniform Certification Program |
| 8 | Jamnu H. Tahiliani & Assoc, Inc | 200,860 | TN Uniform Certification Program |
| 9 | Mississippi River Office Solutions | 64,824 | Women's Business Enterprise National Council |
| 10 | | | |
| 11 | | | |
| 12 | Total | 1,028,950 | |
| 13 | | | |
| 14 | | | |
| 15 | | | |
| 16 | | | |
| 17 | | | |
| 18 | | | |
| 19 | | | |
| 20 | | | |

III. Identified Labor Source(ILS)

State the number of new hires **committed** for 2013 0 .

All committed ILS hires **retained** year to date 0 .

State the information of **actual new** and **retained** hires with ILS on the provided ILS Tracking Form.

ILS TRACKING FORM

| | Employee's Name | ZIP Code | Date of Hire | Base Salary (per hour) | Date of Termination (if needed) |
|----|------------------------|-----------------|---------------------|-----------------------------------|--|
| 1 | | | | | |
| 2 | | | | | |
| 3 | | | | | |
| 4 | | | | | |
| 5 | | | | | |
| 6 | | | | | |
| 7 | | | | | |
| 8 | | | | | |
| 9 | | | | | |
| 10 | | | | | |
| 11 | | | | | |
| 12 | | | | | |
| 13 | | | | | |
| 14 | | | | | |
| 15 | | | | | |
| 16 | | | | | |



UNIFORM CERTIFICATION AGENCY
CERTIFIED MINORITY BUSINESS ENTERPRISE

Presented To
JAMNU H. TAHILIANI & ASSOCIATES, INC.

HAS SUCCESSFULLY MET ALL REQUIREMENTS AS ESTABLISHED BY THE MID-SOUTH MINORITY BUSINESS COUNCIL AND THE UNIFORM CERTIFICATION AGENCY FOR CERTIFICATION AS A MINORITY BUSINESS ENTERPRISE. THIS CERTIFICATE RELATES TO MBE STATUS AND IS NOT CERTIFICATION OF EXPERTISE IN ANY PARTICULAR TRADE OR FIELD

Y. H. H. H. H.

Director of Certification

9/07/2013

10-23-1724
Certificate Number

Expiration Date

Shelby County Government Office of Equal Opportunity Compliance

Certifies That

SHELBY RAILROAD SERVICE, INC.

has met the criteria necessary to be certified as a Locally Owned Small Business and will be afforded all the benefits associated with this certification.

Shelby County Government is committed to the economic growth and development of its Locally Owned Small Businesses and to assisting Locally Owned Small Businesses by offering technical assistance and opportunities to do-business with Shelby County Government.

This certification expires one (1) year from the date of issue.

LOS-B-C-0813-22500

Certification Number

August 07, 2012

Date

LOS-B Investigator

Carolyn S. Watkins, Administrator

Shelby County Government Office of Equal Opportunity Compliance

Certifies That

Action Chemical, Inc.

has met the criteria necessary to be certified as a Locally Owned Small Business and will be afforded all the benefits associated with this certification. Shelby County Government is committed to the economic growth and development of its Locally Owned Small Businesses and to assisting Locally Owned Small Businesses by offering technical assistance and opportunities for business with Shelby County Government.

This certification expires on (3) year from the date of issue.

LOSB-V-0613-22346

Certification Number

June 28, 2012

Date

LOSB Investigator

Carolyn S. Watkins, Administrator

Tennessee Uniform Certification Program

Be It Known That

SUPERIOR INDUSTRIAL SUPPLY COMPANY, INC.
MEMPHIS, TN

Company Name / City / State

Is certified as a Disadvantaged Business Enterprise through the

Tennessee Uniform Certification Program (TNUCP)

This Certificate represents that the company named above has been determined to be a minority and/or women-owned business pursuant to 49CFR Part 23 and 26.

This certification is subject to suspension or revocation, and is renewable annually upon the issuance date. Third parties should contact the TNUCP directly to confirm the status of this certification.

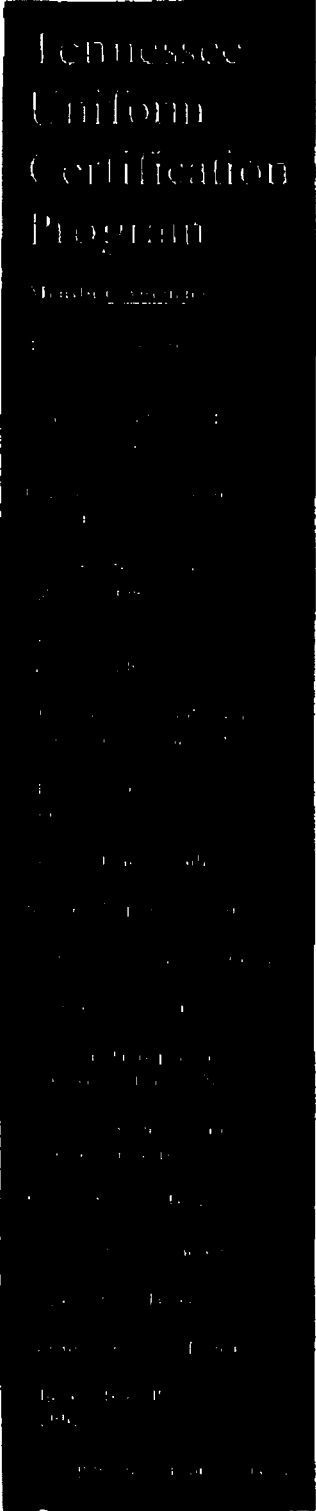
Issuance Date: March 21, 2012

This certificate relates to DBE status and is not certification of expertise in any particular trade or field.



TNUCP member Agency

Requies Martin
TSCAA Member Signature



Shelby County Government Office of Equal Opportunity Compliance

Certifies That

THE MERRY COOK, LLC

has met the criteria necessary to be certified as a Locally Owned Small Business and will be afforded all the benefits associated with this certification. Shelby County Government is committed to the economic growth and development of its Locally Owned Small Businesses and to assisting Locally Owned Small Businesses by offering technical assistance and opportunities to do business with Shelby County Government.

This certification expires one (1) year from the date of issue.

LOS-B-V-1013-22962

Certification Number

October 05, 2012

Date

[Signature]
ECOSB Investigator

[Signature]
Carolyn S. Watkins, Administrator



UNIFORM CERTIFICATION AGENCY

CERTIFIED MINORITY BUSINESS ENTERPRISE Presented To LEON CRAIG PEST CONTROL

HAS SUCCESSFULLY MET ALL REQUIREMENTS AS ESTABLISHED BY THE MID-SOUTH MINORITY BUSINESS COUNCIL AND THE UNIFORM CERTIFICATION AGENCY FOR CERTIFICATION AS A MINORITY BUSINESS ENTERPRISE. THIS CERTIFICATE RELATES TO MBE STATUS AND IS NOT CERTIFICATION OF EXPERTISE IN ANY PARTICULAR TRADE OR FIELD

Emca Powell

Director of Certification

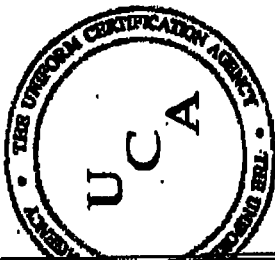
2-19-1068

Certificate Number

9/4/2013

Expiration Date

R



UNIFORM CERTIFICATION AGENCY
CERTIFIED WOMAN BUSINESS ENTERPRISE

Presented To

LINCO SAFETY SIGNS, LLC

HAS SUCCESSFULLY MET ALL REQUIREMENTS AS ESTABLISHED BY THE MID-SOUTH MINORITY BUSINESS COUNCIL AND THE UNIFORM CERTIFICATION AGENCY FOR CERTIFICATION AS A WOMAN OWNED AND OPERATED BUSINESS. THIS CERTIFICATE RELATES TO WBE STATUS AND IS NOT CERTIFICATION OF EXPERTISE IN ANY PARTICULAR TRADE OR FIELD

Gaila Powell

Director of Certification

11-06-785

Certificate Number

9/27/2013

Expiration Date

CSE10104

Certification Number

October 22, 2013

Expiration Date



NATIONAL WOMEN BUSINESS OWNERS CORPORATION

Certifies that:

EPCO Services, L.L.C. dba Jan-Pro Cleaning Systems of Memphis

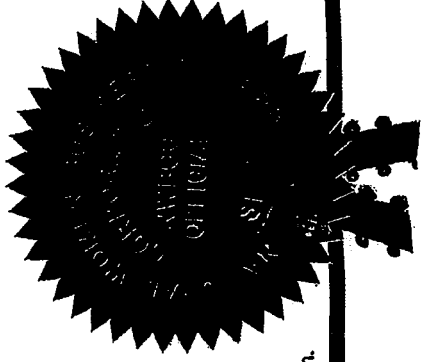
has successfully met the requirements of the NWBOC National Certification Program for certification as a woman-owned and woman-controlled business.

Jessie Christina Long
President

October 23, 2012

Date

NAICS Code(s): 561720, 561740



NWBOC, 1001 W. Jasmine Dr., #G, Lake Park, FL 33403 • 800-675-5066 • www.nwboc.org
Tampering or altering this certificate is, in the discretion of NWBOC, grounds for termination of certification.



hereby grants

National Women's Business Enterprise Certification

to

Mississippi River Office Solutions

who has successfully met WBENC's standards as a Women's Business Enterprise (WBE).
This certification affirms the business is woman-owned, operated and controlled, and is valid through the date herein.

WBENC National WBE Certification was processed and validated by Women's Business Enterprise Council - South, a WBENC Regional Partner Organization

Blanca E. Robinson

Authorized by Blanca E. Robinson, President,
Women's Business Enterprise Council - South



Expiration Date: 08/31/2014
WBENC National Certificate Number: 2005122959

NAICS Codes: 442110, 238390, 424120, 322121, 322230, 337211, 337214

UNSPSC Codes: 72153606, 44120000, 56101700, 72153613

