



*EDGE Industrial Development Board of Memphis and Shelby County*

## DIVERSITY PLAN QUARTERLY REPORT Year-Ending December 31, 2012

### I. PILOT PROJECT INFORMATION

Applicant: Valero Refining Company – Tennessee, LLC  
 Case Number: 20111202  
 Telephone: 901-775-5713  
 Fax: 901-774-3607

Mailing Address:	Address of Property Subject to PILOT
<b>2385 Riverport Rd</b>	<b>543 W Mallory Ave</b>
<b>Memphis, TN 38109</b>	<b>Memphis, TN 38109</b>

Number of tax freeze years granted by the EDGE IDB 15

### II. CONTRACTING

*State the **agreed upon** annual amount/goals of contract spending with certified firms for 2012.*

Construction of Tenant Improvements	\$0
Professional Services	\$255,000
Goods	\$510,000
Non-Professional Services	\$240,000

State the **actual** amount contracted with certified firms from January 1 through December 31, 2012. Please itemize the certified firms by providing below listed information.

**Construction or Tenant Improvements** \$0

Name of Firm	Address of Firm	Amount of Contract

**Professional Services** \$0

Name of Firm	Address of Firm	Amount of Contract

**Goods** \$275,627

Name of Firm	Address of Firm	Amount of Contract
Action Chemical	381 Cumberland St Memphis, TN 38112	\$ 188,983
Linco Safety Signs LLC	3095 Directors Row Memphis, TN 38131	35,227
Superior Industrial Supply	2675 Whitman Ave Memphis, TN 38112	37,526
The Merry Cook, LLC	2898 S Perkins Rd Memphis, TN 38118	13,891

**Non-Professional Services** \$1,172,798

Name of Firm	Address of Firm	Amount of Contract
Leon Craig Pest Control	5401 Maple Ridge Dr Bartlett, TN 38134	\$ 41,910
EPCO Services (dba Jan Pro)	1669 Kirby Pkwy, Ste 201 Memphis, TN 38120	245,122
Shelby Railroad Services Inc	3021 Shellby Dr Memphis, TN 38118	885,766

**(Please use additional pages if necessary.)**

Rev 9/09

**Business Transaction Form**

	Company's Name & Address	Transacted Amount	Entity Certifying Small/Minority/Woman-owned Business. PLEASE PROVIDE PROOF OF CERTIFICATION.
1	Action Chemical	188,983	Shelby County EEOC
2	Linco Safety Signs LLC	35,227	Mid-South Minority Business Council
3	Leon Craig Pest Control	41,910	Mid-South Minority Business Council
4	Shelby Railroad Services Inc	885,766	Shelby County EEOC
5	The Merry Cook LLC	13,891	Shelby County EEOC
6	EPCO Services (dba Jan-Pro)	245,122	Shelby County EEOC
7	Superior Industrial Supply Co	37,527	TN Uniform Certification Program
8			
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10	Total	1,448,426	
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**Shelby County Government**  
**Office of Equal Opportunity Compliance**

**Certifies That**

**THE MERRY COOK, LLC**

**has met the criteria necessary to be certified as a Locally Owned Small Business  
and will be afforded all the benefits associated with this certification.**

**Shelby County Government is committed to the economic growth and development  
of its Locally Owned Small Businesses and to assisting Locally Owned Small Businesses  
by offering technical assistance and opportunities to do business with  
Shelby County Government.**

**This certification expires one (1) year from the date of issue.**

**LOS B-V-1013-22962**

**Certification Number**

**October 05, 2012**

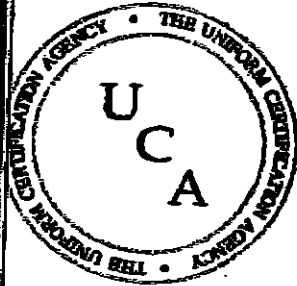
**Date**

*Merrill P. Shaw*

**LOS B Investigator**

*Carolyn S. Watkins*

**Carolyn S. Watkins, Administrator**



# UNIFORM CERTIFICATION AGENCY

## CERTIFIED MINORITY BUSINESS ENTERPRISE

Presented To  
**LEON CRAIG PEST CONTROL**

**HAS SUCCESSFULLY MET ALL REQUIREMENTS AS ESTABLISHED BY THE MID-SOUTH MINORITY BUSINESS COUNCIL AND THE UNIFORM CERTIFICATION AGENCY FOR CERTIFICATION AS A MINORITY BUSINESS ENTERPRISE. THIS CERTIFICATE RELATES TO MBE STATUS AND IS NOT CERTIFICATION OF EXPERTISE IN ANY PARTICULAR TRADE OR FIELD**

*Erica Powell*

Director of Certification

2-19-1088

Certificate Number

9/4/2013

Expiration Date

**Shelby County Government**  
**Office of Equal Opportunity Compliance**

**Certifies That**

**EPCO SERVICES, LLC dba JAN-PRO CLEANING SYSTEMS of MEMPHIS**

has met the criteria necessary to be certified as a Locally Owned Small Business and will be afforded all the benefits associated with this certification.

Shelby County Government is committed to the economic growth and development of its Locally Owned Small Businesses and to assisting Locally Owned Small Businesses by offering technical assistance and opportunities to do business with Shelby County Government.

This certification expires one (1) year from the date of issue.

LOS B-V-1112-19666

*Certification Number*

November 08, 2011

*Date*

*Blenda D. Shaw*

*LOS B Investigator*

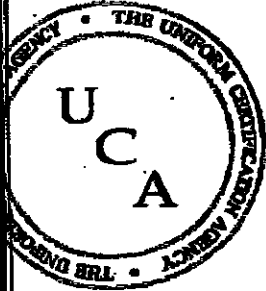
*CS Watkins*

*Carolyn S. Watkins, Administrator*

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# UNIFORM CERTIFICATION AGENCY

## CERTIFIED WOMAN BUSINESS ENTERPRISE

Presented To

### LINCO SAFETY SIGNS, LLC

**HAS SUCCESSFULLY MET ALL REQUIREMENTS AS ESTABLISHED BY THE MID-SOUTH MINORITY BUSINESS COUNCIL AND THE UNIFORM CERTIFICATION AGENCY FOR CERTIFICATION AS A WOMAN OWNED AND OPERATED BUSINESS. THIS CERTIFICATE RELATES TO WBE STATUS AND IS NOT CERTIFICATION OF EXPERTISE IN ANY PARTICULAR TRADE OR FIELD**

*Erica Powell*

Director of Certification

11-06-785

Certificate Number

9/27/2013

Expiration Date

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**Shelby County Government**  
**Office of Equal Opportunity Compliance**

**Certifies That**

**SHELBY RAILROAD SERVICE, INC.**

**has met the criteria necessary to be certified as a Locally Owned Small Business  
and will be afforded all the benefits associated with this certification.**

**Shelby County Government is committed to the economic growth and development  
of its Locally Owned Small Businesses and to assisting Locally Owned Small Businesses  
by offering technical assistance and opportunities to do business with  
Shelby County Government.**

**This certification expires one (1) year from the date of issue.**

**LOS B-C-0813-22590**

**Certification Number**

**August 07, 2012**

**Date**

*Melinda D. Shaw*  
**LOS B Investigator**

*Carolyn S. Watkins*  
**Carolyn S. Watkins, Administrator**



# Shelby County Government Office of Equal Opportunity Compliance

**Certifies That**

**Action Chemical, Inc.**

has met the criteria necessary to be certified as a Locally Owned Small Business and will be afforded all the benefits associated with this certification. Shelby County Government is committed to the economic growth and development of its Locally Owned Small Businesses and to assisting Locally Owned Small Businesses by offering technical assistance and opportunities to do business with Shelby County Government.

This certification expires one (1) year from the date of issue.

**LOSB-V-0613-22346**

**Certification Number**

**June 28, 2012**

**Date**

*Jana A. Vester*

**LOSB Investigator**

*Carolyn S. Watkins*

**Carolyn S. Watkins, Administrator**

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