



Applicant: Godfrey Otubu, dba Stylist Salon
Address: 3240 North Watkins
Parcel Number: 072017 00021
Recommendation: \$15,000 ICED Loan
Date: September 6, 2017

Godfrey Otubu, dba Stylist Salon, is seeking a \$15,000 Inner City Economic Development (ICED) Loan to help improve the exterior appearance, install an HVAC system, repair the roof and complete interior improvements at 3240 North Watkins. Total qualified project costs are estimated to be \$22,635.

Godfrey Otubu came to the United States from Nigeria on Soccer and Academic scholarships. After attending Missouri State, he began working toward the goal of owning his own business and has spent much of his career in restaurant management. With accumulated savings, Mr. Otubu has invested in Frayser area rental properties. One of these properties will be home to Stylist Salon.

Stylist Salon will offer both beauty and barber services, along with hair and cosmetic products for sale. The geographic target area is the Frayser Community surrounding the location. The business will offer six booths operated by licensed cosmetologists and stylists-in-training who cater primarily to women seeking organic skin and hair treatments. Mr. Otubu is most excited about reigniting a property that was once a popular meeting place for family and friends in this neighborhood.

The loan will help Mr. Otubu restore the 1,064 square foot building originally constructed as a home in 1940. This project is supported by the Frayser Community Development Corporation as it represents an investment into a property that has been vacant for many years.

Staff recommends approval of an Inner City Economic Development Loan to Godfrey Otubu, dba Stylist Salon not to exceed \$15,000, to be distributed as the owner completes significant portions of the project located at 3240 North Watkins per the schedule attached.

LOAN DATA	DETAILS
Term	3 years
Interest Rate	0%
Loan Amount	\$15,000
Jobs	6 (New)

PROPOSED USE OF FUNDS	PROPOSED SOURCE OF FUNDS	
	OWNER EQUITY	ICED FUNDS
Repair Damaged Wood and Deck	\$833	\$1,667
Replace Two Windows	\$333	\$667
Build Handicap Ramp	\$333	\$667
Replace Fence	\$400	\$800
Paint Interior and Exterior	\$833	\$1,667
Replace Carpet	\$400	\$800
Install Plumbing Fixtures	\$252	\$505
Install Air Conditioning	\$733	\$1,467
Install Lighting	\$300	\$600
Replace Roof	\$2,767	\$5,533
Contingency	\$451	\$627
Total	\$7,635	\$15,000